

Nathanael kiros

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EXPERIENCE

Floor & decor, hudson woodbury, minnesota — command center

My job is to check in customers so they can receive they're equipment Like wood, tile, stone. I also help customers when they are curious on how much it will cost them to ship an item. I will give them a quote on how much it will be. I also do many other things regarding customer service. I even help out on the sales floor and make sales, but my ability to sell needs to improve, one of the reasons why I want to take advantage of this summer sales program and become an amazing salesman.

Chipotle , hudson woodbury, minnesota — *head chef*
June 2022-december 2023

I was the one who opened the grill and had to have all the food ready before the store opened, yet it was stressful, but at least I ended up learning How to cook all the food there and learned good communication skills with the managers and other co-workers.

Little caesars , tamarack village woodbury, minnesota — pizza maker may 2021 - august 2021

Little Caesars was my first job and it was when I first experienced what work was. I got to make pizzas and make the breadsticks and pizza sauce too.

Platinum supplemental insurance

March 12, 2023 -june 20, 2023

Door to door sales rep - i sold cancer, heart attack, stroke, chronic illness and accident insurance only worked there for a short time because the location was too far. And it required me to stay in lodging, pay for my own food and gas, and stay there from monday-thursday. It was an amazing job, i had a great mentor and sales trainer but when my car broke down i was unable to work there because it required me to drive all day and I needed 1 week to

SKILLS

A really fast learner and able to go with the program, a very coachable person and very able to keep an open mind and learn

LANGUAGES

-English
-amharic

Licenses

-i have an accident & health producer's license, will get more licenses if job requires

Little bit about me

-I'm very enthusiastic to learn and in the process better myself. One of the reasons why I'm looking for an insurance sales position is because I want to master sales and I understand there's a lot of rejection in customers saying no. I learned that from my last insurance position, and I want to develop this ability to communicate with others astoundingly, and prove to myself I can be thrown into a difficult situation and come out of it more educated and sharp.

fix the car and they wouldn't allow me to sit out for one week, but the benefits of working there i got to truly understand what sales was and getting over the fear of rejection and talking to people and also getting out of my comfort zone it was truly an amazing job that personally developed me.

Colonial life

June 2023- February 2024

I'm an independent life Accident and health agent i partner with business to provide employee benefits my day to day tasks are cold calling dropping by businesses and selling the service. One of the skills I have learned is how important it is to work hard and efficiently with a team to get things done as smoothly as possible.

EDUCATION

Tartan high school oakdale, minnesota

January 2020 - june 2023

Enrolled in Century college, white bear lake, minnesota—
august 2023 may 2025

Major

Accounting, business

