

# David Bufton

dcmbufton@gmail.com

07503 107597

## **Sales - Project Management - General Construction**

## **Electronic Security & Surveillance**

## **Class1 C+E LGV HGV Driver**

### PROFILE

I pay great attention to detail and have a commitment to a high standard of work in what I do. Having gained experience and knowledge in various sectors including most recently in construction and class 1 driving. The majority of my working life lies in the security sector, including the installing, servicing and promoting new security and safety products for customers. Also managing, sales and implementation of works.

I have extensive experience in the security and fire industry (20years+) as well as in construction - in sales, customer management, works implementation and general business growth. This includes but is not limited to managing of sites, planing of works, sales, general building and maintenance with the multiple stages involved in construction, fire systems, security surveillance systems, fire safety, customer relations, servicing and maintenance. All of which I know are transferrable.

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### EXPERIENCE

#### **General Construction and Sales :**

Gwent Property Services Ltd

2020 to current

\*In 2020 I moved fully into an industry sector with more scope for growth and profitability, while incorporating security under this umbrella I have been involved with many parts of the construction industry and sales. I have experienced and been fully involved with the undertaking of a variety of projects since working within it.

\*I am at a juncture where I am now looking forward to a job role with more financial compensation and to gain experience and knowledge elsewhere - even in other areas of industry of interest to me.

\*I am extremely keen to explore the options available to me as I have a wide breadth of knowledge and experience, a dedicated and hard working attitude and a desire and expectation to succeed for myself and for my employer.

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### **Manager, Sales and Technician:**

Alpha Alarms and Security Services Ltd, Newport, Wales

2013 to 2020

\*Incorporated company in 2013, due to the retirement of the owner of the previous company I had previously managed.

\*Took over contracts from the company I'd managed since 2010.

\*Previous company was not turning a profit due to the need of restructuring, between 2013 and the sale of Alpha Alarms in 2020, succeeded in turning the company into a profitable one.

\*Roles included quoting for new works, sourcing inventory, oversight of engineers on site, management of daily schedule for engineers, hiring and training new people, oversight of office administration, working on site where required and being on-call out-of-hours.

Security Specialist, experienced in the planning and installation of all types of security systems, fire detection, perimeter protection, fire extinguishers and CCTV, both in commercial and domestic premises. Experienced in the management and directing of employees, daily interaction with clients, and management of customer satisfaction from the first point of contact through to a finished job. Very knowledgeable in the fast-moving field of technology currently available within the security industry. Knowledgeable, experienced and self-motivated, with high workmanship standards.

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### **Estate manager:**

Alpha Property Services Ltd

2007 to 2019

\*Managed rental properties, including single and multiple-occupancy buildings.

\*Oversaw necessary repairs and maintenance on properties owned by the company.

\*Sort out and arranged for purchase properties of interest and investment.

\*Arranged for the successful sales of renovated properties.

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**Senior Technician:**

Alpha Crime and Fire Prevention, Newport, Wales

2008 to 2013

- \*Promoted from Site Technician to Senior Technician.
  - \*Additional duties included overseeing other engineers on site and being responsible for commissioning and signing off completed works.
  - \*Other duties included learning the process of quoting for new works and interacting on a professional level with clientele.
  - \*Duties included planning employees' schedules for each week and visiting site where necessary.
  - \*Overseeing training of junior technicians on site.
  - \*Quoting for new works, following up on quotations, selling additional equipment and services and maintaining excellent working relationships with clientele.
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**Servicing Technician:**

Alpha Crime and Fire Prevention, Newport, Wales

2007-2008

- \*Duties included making site visits to carry out servicing of all relevant equipment.
  - \*Making detailed reports of works carried out and reporting information to the office.
  - \*Development of salesmanship skills, specifically to current clients needing updates to their existing equipment.
  - \*Development of interpersonal and communication skills.
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**Installation Technician:**

Alpha Crime and Fire Prevention, Newport, Wales

2001-2007

\*Duties included reading and understanding the scope of an installation from the quotation, carry out the work as specified and making alterations or additions as required throughout the course of each installation.

\*Reading and understanding the risk assessment for each installation and ensuring all works carried out complied with the relevant code and standards according to the relevant specification.

\*Installing the correct equipment, and problem solving in the event of faults or unexpected obstacles.

\*Installations at both domestic and commercial sites, of a wide range of complexities and types including Intruder Alarms, Fire Alarms, CCTV, with and without remote monitoring, door entry systems, electrical installations, data networking, fire extinguishers, etc.

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**Junior Technician:**

Alpha Crime and Fire Prevention, Newport, Wales

2001 - 2004

\*Graduated to Junior Technician on completion of National Diploma.

\*Duties included assisting in installations and servicing of security and fire safety systems, learning about the products available on the market, personal time management and protocols of the industry.

**Apprentice Technician:**

Alpha Crime and Fire Prevention, Newport, Wales

1999-2000

\*Finished school at 16 and began an apprenticeship in the security field.

\*Duties included shadowing a senior technician on installations and servicing to learn the trade.

\*Studied on day release at college to study for a Diploma in Electrical/Electronic Engineering.

\*Making cups of tea!

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## EDUCATION

1997 Portable Appliance Testing (PAT) course

1997 CAD (Computer Aided Design)

1999 Newport High School, Gwent/Nash College – B-tech Diploma in Electrical/Electronic Engineering

2000 Phillips/Sony CCTV installation course

2002 Scantroinc Security Systems Installation and Service.

2003 2014 British Fire Consortium fire extinguisher servicing, testing and maintenance course

2013 Hik-Vision Technician Installation, Networking and Product

2015 Fike Fire System Installation, Service and Sales.

2015 HikVision CCTV, Data, Access Control, Remote Viewing Installation, Service and Sales.

2015 Pyronix Security Systems Installation, Service and Sales

2017 Qualified First Aider

2017 Level 2 Ice Hockey Coaching Certificate

2017 Scantroinc and Menvier Security Systems Installation and Service.

2018 Fike Fire System Installation, Service and Sales.

2019 HikVision CCTV, Data, Access Control, Remote Viewing Installation, Service and Sales.

2019 Pyronix Security Systems Installation, Service and Sales

2023 Class 1 C+E HGV/LGV licence

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