

BILLY JACK CRICKMAR

bcrickmar@me.com | 07401760776

Essex, English CM0 7FN

Nationality: English

PROFESSIONAL SUMMARY

I am an extremely motivated, and seasoned professional with focus on work ethic, safety, responsibility and duty with high self standards, looking for an opportunity to demonstrate these attributes along with my exemplary customer service and communication skills, joining a company with the same ethos as my own. Having had only two different employers in the past 23 years and now at 42 years old I'm looking for another long term employer in an industry that I'm excited by and eager to join. I'd love the opportunity for an in person interview at your earliest convenience.

WORK HISTORY

Estate Agency Branch Manager | Leaders Romans Group - London, England

- Responsible for ensuring financial success of the branch and Teams salaries with turnover in excess of one million pounds per annum. *09/2008 - 01/2025*
- Creating a positive and dynamic culture within the office.
- provide a great customer experience.
- Improve and grow the business reputation
- Recruitment
- Training
- Directed day-to-day work of upto 14 employees and motivated teams to exceed objectives.
- Identified and resolved operational issues impacting productivity, performance or profitability.
- Led by example throughouy my tenure.
- Liaised with clients, resulting in strong relationships and repeat business.
- worked 12 hours each day with a daily commute of 3 hours 30 minutes.

Senior Sales Consultant | Churchill Estates - London

06/2002 - 08/2008

- Drove revenue growth by identifying upselling and cross-selling opportunities.
- Boosted customer satisfaction with personalised care and follow-ups.
- Optimised sales opportunities through effective management of sales database.
- Facilitated lead generation by implementing an effective pre-qualification

strategy.

- Negotiated sales and contracts with key clients to secure profitable deals.

SKILLS

- Class C+E licence Held
- ADR held in classes 2,3,4,5,6,8 and 9
- PDP part 1(classroom based)
- Valid Taco/Driver card
- Driver CPC
- Exceptional timekeeping
- impeccable Bradford score
- Zero Penalty Points
- Held a drivers licence for 25 years without a collision.
- Great understanding of the responsibility required for this role.

EDUCATION

Eastlea - London

8 GCSE'S